

MOTIVATION

How to Motivate Your
Employees and Yourself

Organised By



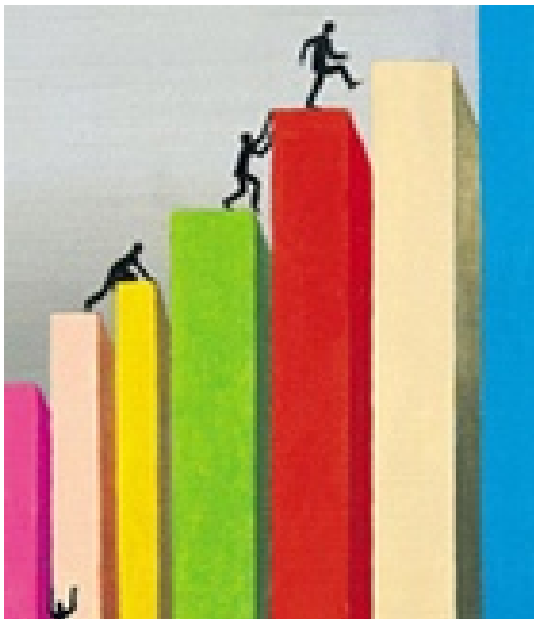
Raj Management Group

Enhancing Competency in *focus*

Introduction

To remain successful in this globally competitive business environment, organisations need human resource that would deliver their full potential to achieve organisational goals.

Objective



One of the major problems faced by organisations is that despite of recruiting highly competent employees, the output is not satisfactory. This proves that competency alone is not sufficient to deliver results unless he/she is continuously motivated. Motivated employees are able to deliver both efficiency and effectiveness to achieve goals of practiced by all team members across the organisation. This training aims at providing basic understanding of motivation needs with practical and effective motivational techniques for employees and oneself.

Timings:

8:30 AM to 4:30 PM (Daily)

Dates & Venue:

27 November at
Dubai: Hotel Flora Creek

Topic Coverage

- Basic Concept of human Motivation.
- Why do we need to motivate our employees.
- Role of different employees in Motivation Process.
- Practical Employees Motivation techniques.
- Motivation Best Practices / Cases.
- Practical Self-Motivation techniques.
- Making Motivation Process as an Organisation Culture.

Certificate

We will issue certificate of attendance to all the participants.

Training Methodology

Combinations of various techniques like Live Discussions, Brain Storming, Case Studies, Exercises, Readings, Sharing of Practical Experiences shall be used in this highly interactive workshop.

Faculty Profile

Mr. Ajit Shah

Mr. Ajit Shah, chief of Raj Management Group is an experienced Trainer, Consultant and Internal Auditor in the field of Quality / Environment / Safety / HR Management Systems. He did his Graduate Engineering, Lead Auditor ISO 9000, Lead Auditor ISO 14000, Lead Auditor OHSAS 18000 and Trained Six Sigma Black Belt. He has industrial expertise in Production, Marketing, Exports, Purchase and HRD functions in various organizations. He has consulted 80+ Organizations for certification. He has conducted training on ISO awareness for 130+ sessions & on Internal Audits Trainings for 135+ sessions. He has conducted 225+ Man-days of Internal Audits. He is working as Co-Faculty for IRCA approved Lead Auditor Training for ISO 9000 and IEMA approved Lead Auditor Training for ISO 14000.

Who can attend

For all the team members from senior management upto supervisors who are responsible for managing people working with them can participate in this training.

Course Fees & Registration for UAE

- **AED 950/-** (AED Nine Hundred and Fifty Only) or **USD 260/-** (USD Two Hundred and Sixty only) per candidate.
- Once we receive nomination from the organisation or candidate, we will provide our Bank SWIFT code details for payment through wire transfer or Money Exchangers from UAE. We confirm registration upon receipt of payment in our bank account.
- **For online registration kindly visit our website: www.rajmanagement.com.**

Note:

1. Course fee includes course material, working lunch and tea/coffee during training session. This is a non-residential course.
2. Registration for nomination shall be confirmed only after receipt of payment.
3. Participation fees are non-refundable but changes in nomination(s) from same organisation are acceptable.
4. Fee is already discounted and standardized keeping in view self-sponsored candidates & multiple nominations from single organization.

Client List

Partial List of Companies to whom we have provided our various services:

Tata Steel Limited - Wire Division	Tata Technologies Limited - INCAT
Tata Toyo Radiator Limited	Tata Chemicals Limited
Larsen & Toubro Ltd.	Reliance Lifesciences Limited
Cadbury India Limited	Essar Steel Limited.
Mahindra and Mahindra Ltd.	Bayer CropScience Limited
Crompton Greaves Limited	Powerica Limited
Exxon Mobil Lubricants Pvt. Ltd.	Ispat Industries Limited.
Sanmar Specialty Chemicals Ltd. - Intec Polymers	Finolex Industries Limited
Suzlon Structures Pvt. Ltd. (Division of Suzlon Energy)	IFFCO.
Kenana Engineering & Technical Services, Sudan, Africa	Ciba Specialty Chemicals Ltd.
Vectra Group Limited, Abu Dhabi, UAE	Tower Link Golf Club, Ras Al Khaima, UAE
Stahl Crane Systems LLC, Dubai, UAE	Sterling Perfumes FZE LLC , Dubai, UAE
Star Energy Resources Limited, Dubai, UAE	EL Seif / ESEC International Contracting LLC, Dubai
Arabian Gulf Switchgear Ltd., Sharjah, UAE	Bin Mehran Ready Mix, Abu Dhabi, UAE
Emirates Link Nitco LLC, Abu Dhabi, UAE	Aroma Hightech Limited
Mahindra Insurance Brokers Limited	Kalpataru Power Transmission Ltd.
Corporation Bank- 28 Branches with FQF.	Cadila Pharmaceuticals Ltd.
United Phosphorous Limited	GE India Industrial Pvt. Ltd.
Yashraj Biotech Limited	Narsee Monjee Institute of Management Studies
Gujarat Glass Limited	Continental Controls Limited
Midco Limited	Dagger Forst Tools Limited
Lubi Submersibles Limited – 3 Group companies	Cyanides & Chemicals Company
Arihant Pumps Limited – 3 Group of Companies	Mother Dairy – Amul - GCMMF
Aarti Industries Limited	Natural Sugar & Allied Industries Ltd.
Ashapura Minechem Limited - 3 Group Companies	MAEER'S Institute MAE - MIT, Pune
Akzo Nobel Chemicals (India) Limited	Vijay Tanks Limited
Neuland Laboratories Limited	Lear Automotive India Pvt. Ltd.
PPI Blow Pack Pvt. Ltd.	Lona Industries Limited
Asahi Songwon Colors Limited	Marpol Pvt. Ltd.
Akasaka Electronics Ltd.	Anuh Pharma Limited

SIRO Clinpharm Pvt. Ltd.	India Security Press
Orient Abrasives Limited	Pharmalab Engg. (I) Pvt. Ltd.
IMC Ltd.	PAM Pharmaceutical & Allied Machinery Co. Pvt. Ltd.
Ahuja Construction Ltd.	Pastonjee Ice-cream – K.C. Engineering Corporation
Rajkot Dairy Co-Operative Limited	KRIBHCO with FQF.
Arora Fashions Ltd.	Stovec Industries Limited.
Jyoti CNC Automation Pvt. Ltd.	Himson Ceramics Limited.
Manisha Pharmo Plast Pvt. Ltd.	Soman Group of Companies
Yagnesh Printing Co. Pvt. Ltd.	Sunridge Software Solutions Private Ltd
Sai Auto Tech Pvt. Ltd.	Enspire Technologies Pvt. Ltd.
Kalpana Industries Limited	Evergreen Engineering Co. Pvt. Ltd
Alukbond India Pvt. Ltd.	People Interactive (I) Pvt. Ltd. – Shaadi.com
Unnati Pumps Pvt. Ltd	Advance Cooling Systems Pvt. Ltd
Mack Pharmatech Pvt. Ltd	Jagdish Precision Cast Pvt. Ltd.
Ajas Components Pvt. Ltd.	Kryfs Laminations Pvt. Ltd.
Plus Tech Engineers Pvt. Ltd.	Bhagheeratha Electricals and Structures Pvt. Ltd.
Aastrid International Pvt. Ltd.	Global Healthcare Products
Envirocare Labs Pvt. Ltd.	Shahlon Industries Ltd.
Unnat Engineering Pvt. Ltd.	Sindhu Ultramarine Chemicals Pvt. Ltd.
Western Abrasive Industries Pvt. Ltd.	Premier Looms Manufacturers Pvt. Ltd.
N.M. Medical Centre	Gujarat Lathe Manufacturing Co. Pvt. Ltd.
Peass Industrial Engineers Pvt. Ltd.	Pioneer Threads Pvt. Ltd.
Devrekha Engineers Pvt. Ltd.	Netscribes (I) Pvt. Ltd.
Erect Environment Engineers.	Ace Biomed Pvt. Ltd
Kadam Exports Pvt. Ltd.	Fine Thread Form Industries
Rajhans Impex Pvt. Ltd.	India Electric and Engineering Company
Shining Engineers and Founders Pvt. Ltd.	Deo-Ki Manufacturers
Span Engine Cooling System Pvt. Ltd.	

Apart from companies mentioned above, we have trained several Indian and International self sponsored candidates working in following companies:

Grasim Industries Ltd.	Unilever Gulf FZE, Dubai
H & R Johnson India Limited	Exxon Mobil Producing Nigeria Unltd., Nigeria
Rolta India Limited	Kingfisher Airlines

Dalal Mott MacDonald	Kharafi National, Kuwait
Abu Dhabi Aircraft Technologies, UAE	Al Ahamadiah Contracting & Trading, Dubai, UAE
Videocon Narmada Glass	Tecnicas Reunidas, Saudi Arabia
D-Link (India) Limited	Saudi International Petrochemical Company
Consolidated Contractors International Company	Velosi LLC, Oman
Dodsai Engineering and Construction PTE Ltd, Dubai	T.H. Hill Associates Inc., USA
Topsgrup Security Limited	Henkel Adhesives Limited
ATR Aircrafts, France	Sanghavi Diamond Exports
MANTRA	Hercules Hoists Ltd. (Bajaj Group)
Gujarat Gelatin Limited	ICON Clinical Research India Pvt. Ltd.
Enspire Technologies Pvt. Ltd.	C-Bay Systems
Dolphin Offshore Ent. India Ltd	Boomclub Inc.(Garments)

You may log on to our website www.rajmanagement.com/clients.htm to get detailed list of participants.

Clients' Testimonials

“Method of training delivery was remarkable. Examples linked to individual industries make thoughts clear.”
Mr. Anup Singh, Executive - Q.A., Aarti Industries Limited

“Best trainer. The way of teaching is unique as he teaches considering the level of participants.”
Mr. Sultan M. Noor, Personnel Administrator, El-Seif / ESEC International Contracting LLC, Dubai

“I hope you increase delivery of this type of trainings all over UAE.”
Mr. Mohammad Yoosof, Engineer, Abu Dhabi Aircraft Technologies.

“Ajit Shah is an excellent trainer who knows his material extensively.”
Mr. Deepak Bhatia – Manager Logistics & I.T., Star Energy Resources Limited, Dubai

“Very good style of presentation with appropriate examples. He is the right person for this training.”
Mr. Gopakumar Pillai, QA/QC Engineer, Al Ahamadiah Contracting & Trading, Dubai

“This is the best training I have attended.”
Mr. Rajesh Barge, Dy. Manager – Marketing, Tata Toyo Radiator Ltd.

“Compatibility between faculty and participants was excellent.” – *Mr. Ranjeet Kumar Tiwari, Manager – Q.C., Orient Abrasives Limited*

“Whole training session was really impressive and above expectation. I really appreciate the way it is handled. Great.”
Mr. Snehal Salot, Sr. Executive – Marketing, Lubi Electronics

“The methodology adopted by Mr. Ajit Shah in training is exceptional and exemplary. An exceptional home work done by him.”
Mr. Rameshchandra Adraja, Administrative Manager, Dunex Marketing.

“We all in the organisation should undergo this training.” – *Mr. Anup Gidh, Manager – HR / Admin, Sanmar Specialty Chemicals Limited*

“Should be conducted for all employees of the organisation.” – *Mr. Sunil Panjabi, Senior Officer – Personnel, Dagger Forst Tools Ltd*

“The course material is excellent.”
Mr. Abhijit Raut, Q.A. Incharge, Anuh Pharma Ltd

“Excellent examples. Mostly due to vast and good experience of auditing and consulting.”

Mr. Rohit Patankar, Q.A. Officer, Dagger Forst Tools Ltd

“Every person in the organisation should go for this training even though the organisation does not want to go for ISO certification.”

Ms. Rekha Garg, Manager Process Control, Mahindra Insurance Brokers Limited

“Such type of useful training is to be provided to all the employees.”

Mr. H.P. Desai, Assistant – S.C.M., Tata Chemicals Limited

“Trainer Mr. Ajit has impressive personality and excellent command on language and very deep knowledge about clauses. Excellent. Enjoyed.”

Mr. Anil M. Waghmare, Asst. Manager Logistics, Akzo Nobel Chemicals (India) Limited

“The program was interactive and Mr. Ajit puts his heart in the topics.”

Mr. Manoj S. Bondre, Manager – P&A / Safety, Akzo Nobel Chemicals (India) Limited

“Very well designed course.”

Mr. Anil Jain, Head – Maintenance, Tata Steel – Wire Division

Our Additional Services

ISO 9000 / ISO 14000 / OHSAS 18000 / Six Sigma / Training for HRD Soft Skills

- Consultancy for Certification.
- Company specific In-house Training for ISO 9000 / ISO 14000 / OHSAS 18000 Awareness.
- Company specific In-house Training for ISO 9000 / ISO 14000 / OHSAS 18000 Internal Audit.
- HRD soft skill Trainings like Time Management, Employee Motivation, Team Building, Effective Supervision Skills, World Class Customer Satisfaction Practices.
- IRCA approved ISO 9000 & IEMA approved ISO 14000 Lead Auditor Training.
- Company specific Internal Audit Conducting.

Contact Us

Contact for In-house trainings on ISO 9001:2000 / 14001:2004 / OHSAS 18001:2007 Awareness & Internal Audit Trainings and HR Soft Skills Trainings.



Raj Management Group

Training, Consulting & Auditing for

ISO 9000 / ISO 14000 / OHSAS 18000 / Six Sigma / Training for HRD Soft Skills

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